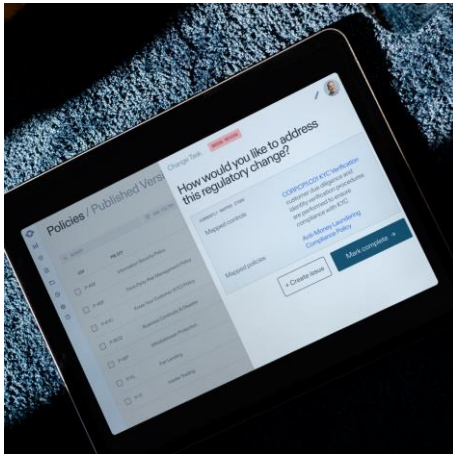


Grow solutions and services revenue with Optro

At Optro, we're committed to our partners' success. Our Solutions Provider Track is designed to give you the support you need to outperform your business goals.



Portfolio diversification

Expand your offerings with Optro's world-class GRC platform that drives predictable, recurring revenue.

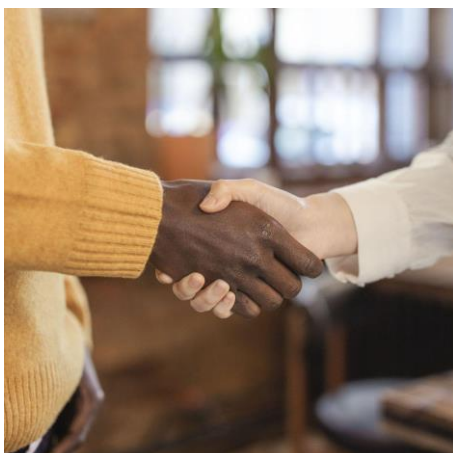
Capitalize on the high-growth risk and compliance market to increase your total deal value and build a more resilient, long-term business model.



Integrated solution

Seamlessly bundle Optro with your existing technical services and security offerings.

Deliver a unified, end-to-end customer experience by combining the power of the platform with your firm's unique services expertise.



Market alignment

Amplify your reach by aligning with Optro's global brand and regional sales teams.

Benefit from collaborative go-to-market initiatives, lead-sharing opportunities, and clear rules of engagement designed to protect and reward your influence.

Program benefits for Solutions Providers

Optro offers Solution Providers a comprehensive suite of benefits designed to drive partner profitability and market presence. Partners gain access to a range of financial incentives, specialized training, deep technical support, and marketing resources.

PARTNER TIERS

Registered Entry level	Premier Expanded access	Elite Advanced benefits	Global Elite Full suite
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BENEFIT CATEGORIES

 Commercial ● Alliance manager ● Deal registration ● Referral fee eligibility ● Reseller discount eligibility ● Partner Forum participation ● Partner Awards eligibility ● Partner Advisory Board eligibility	 Enablement ● Partner portal ● Partner communications ● Training & certifications
 Growth ● Partner badge ● Partner directory listing ● Co-brandable assets ● Demand generation kits ● Partner marketing support eligibility	 Technical ● Sandbox access ● Sales engineering support eligibility

* Benefits expand with each tier — contact your Optro representative for a full benefit-by-tier breakdown.



Join Optro in building the future of GRC intelligence. Scan the QR code to apply.



This overview does not create a binding commitment between Optro and any third party. Participation in Optro Partner Connect is subject to the terms of the Master Partner Agreement and applicable program guide(s).